



Giving life to final Dreams.

ANNUAL REPORT 2015



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Dream Foundation serves terminally-ill adults and their families by providing end-of-life Dreams that offer inspiration, comfort and closure.

IMAGINE

dancing with your daughter in front of Cinderella's Castle; renewing your vows with the love of your life; going on a hot air balloon ride. Imagine being able to give life to all these Dreams.

At Dream Foundation, we see these stories every day, and for the past two decades our dedicated, nationwide network of more than a thousand volunteers, hospices, health care organizations, committed individuals and corporate donors have supported giving life to nearly 25,000 Dreams. These valued members of the Dream Foundation team help deliver Dreams that touch lives, meet essential needs, reunite families, and play a critical role in the special end-of-life care that focuses on improving quality of life for Dreamers and their families.

Through the eyes of our Dreamers, this report highlights Dream Foundation's key achievements in 2015. We are passionate about giving life to terminally-ill adults' final Dreams and helping them make the most of the days they have left.

It is with great pride that we look back at our accomplishments over the past year, and with unwavering commitment that we look forward to touching many more lives in the year to come. On behalf of our Dreamers and their families, we thank you for your support and hope you will continue to join us to give life to more Dreams, and to keep our proud tradition of never turning down a qualified Dream applicant.

Dear Friends and Supporters,

"A Dream doesn't become reality through magic; it takes sweat, determination and hard work."

-GEN. COLIN POWELL





From the Board of Directors

Since 1994, Dream Foundation board, staff and a multitude of volunteers have worked together to provide the sweat, determination and hard work to make Dreams a reality. We have never wavered from that commitment, and have grown from a local organization to a national organization serving Dreamers in every state in the country. Every day, more and more people learn about Dream Foundation and join our ranks as volunteers, donors, corporate partners and, of course, as Dreamers.

Looking back, we celebrate Dream Foundation's accomplishments and the important work that guides us as we continue toward our vital vision to give life to a final Dream for everyone who needs one. In 2015, we began an organizational rebranding process and promoted our executive director to chief executive officer. Looking forward to the year ahead, we are excited by the promise and potential we see to continue our growth and impact.

We hope our 2015 Annual Report provides you with information that inspires you to continue to support our vital work.

Sincerely,

Kenneth P. Slaught 2015 Board President

From the Chief Executive Officer

Dream Foundation's hard work over the past year reinforced our passion and belief that everyone deserves to have their final days filled with inspiration, comfort and closure. Every day, our nationwide community of nearly 2,000 volunteers, hospices, health care and veterans' organizations, committed individuals and corporate partners give life to final Dreams.

Our work over the past two decades has taught us that without this community, we would not be able to fulfill our mission. Over the next year, we will focus on strengthening partnerships, growing our individual donor support, and bringing more volunteers into our Dream Foundation family, so we can continue to expand this nationwide community.

Thank you for your continued support of Dream Foundation and our mission. We look forward to working with you to make next year even more successful than this one.

Sincerely,

Kisa Heyer

Kisa Heyer Chief Executive Officer



Our Volunteers

ITTAKES a community to give life to Dreams. Our volunteers work tirelessly to support Dream Foundation and our Dreamers. Our nearly 2,000 dedicated volunteers nationwide raise money, support our Santa Barbara-based Flower Empower program, lend support in our office and serve as key advisors. Volunteers enhance our programs' efficiency and provide inspiration, comfort and closure to Dreamers, their families and caregivers in communities across the country.

Hailey—a high school student and dedicated Dream Foundation volunteer-knows first hand the importance of creating memories with loved ones facing a life-limiting illness. Hailey lost her father in 2003, but not before she was able to take one last trip with him. Although Hailey's family was able to pay for their trip on their own, she realizes that others aren't as fortunate. Now, she dedicates her efforts to help other families make memories of their own. In 2015, Hailey organized a student-led club called "Make-A-Memory." The club wrapped presents for donations, held a garage sale and other fundraising activities that raised more than \$2,500 benefiting Dream Foundation. "I have learned that the memories created at the end of someone's life are as much a benefit for the people who live on as for the patient themselves," said Hailey. "I am extremely grateful for the memories I have of spending time with my dad...and would love to help other children and families create memories that they can keep forever, too."

About the Dream Program

The **Dream Program** is the primary program of Dream Foundation. Since its inception in 1994, the Foundation has served nearly 25,000 final Dreams nationwide. Referrals come from individuals and families, hospice partners, hospitals, doctors, social workers and via our website, **www.dreamfoundation.org.**



\$123,930

4,089

5,005

3,359

16,296

\$449,607

3,843

Dreamers with children in the home

28%

Dreams served that are emergencies*

27%

Dreams that used in-kind donations

61%

Dreams hand-delivered by a volunteer Dream Host

72%

*Emergency Dreams are for recipients who have a life expectancy of two months or less.

Financial Statements

Statement of Financial Position for the Year Ended December 31, 2015

(With comparative totals for the year ended December 31, 2014)

ASSETS	2015	2014
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,224,369	\$ 977,887
Pledges receivable	51,275	102,837
Deposits	6,368	4.594
Total Current Assets	2,282,012	1,085,318
INVESTMENTS	1,754,840	3,365,084
PROPERTY AND EQUIPMENT		
Net Property and Equipment	65,893	90,023
OTHER ASSETS		
Total Other Assets	96,308	40,675
TOTAL ASSETS	\$ 4,199,053	\$ 4,581,100

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

CORPORATE • 46%

VET-TO-VET 3% DREAM HOSTS

OTHER 23%

PARTNER DREAM HOSTS

VOLUNTEER

DREAM HOSTS

TOTAL LIABILITIES AND NET ASSETS	\$ 4,199,053	\$ 4,581,100
Total Net Assets	4,175,692	4,531,563
Permanently restricted	442,197	442,197
Temporarily restricted	1,127,117	707,617
Total Unrestricted	2,606,378	3,381,749
Board restricted	1,011,825	1,023,234
Undesignated	1,594,553	2,358,515
Unrestricted		
NET ASSETS		
Accounts payable and accrued liabilitie	es \$ 23,361	\$ 49.537



Revenue, Gains & Other Support

NON-CASH CONTRIBUTIONS (IN-KIND)	•	27%
SPECIAL EVENTS	lacksquare	16%
INTEREST AND DIVIDENDS		2%
DONATIONS-GENERAL		8%
DONATIONS-CORPORATE		44%
GRANTS		3%







Corporate and Community Support

OUR nationwide network of Partners in Dreams makes annual contributions that help give life to Dreams and make our programs successful. Gifts range from basic needs items like mobility scooters and laptops to transportation for our Dreamers. These donations—both in-kind and monetary—enable us to provide inspiration, comfort and closure to those in need, when they need it most.

Our corporate partners are critical to maximizing our funding, expanding our volunteer base and community outreach efforts through workplace giving, and promoting employee engagement and corporate social responsibility programs.

Our Dream-granting program enables our partners to give back and make meaningful contributions to the communities in which they serve. Their gifts make our Dreams possible, and their employee volunteers bring joy and a sense of community to our Dreamers.

To learn more about corporate partnerships, in-kind contributions, employee engagement and workplace giving opportunities, please visit: DreamFoundation.org/partners-in-dreams.

"Alaska Airlines is proud and honored to support Dream Foundation. Partnering with Dream Foundation to bring Dreams to reality is a gift that lifts our spirits. To be a part of this collaboration to create, help and assist Dreams to come true is a commitment we treasure."

> SHAUNTA HYDE MANAGING DIRECTOR ALASKA AIRLINES COMMUNITY RELATIONS





GENERTECH has been a Dream Foundation corporate partner since 2006. Their commitment to Dream Foundation goes far beyond their financial support. Across the country, Genentech employees volunteer their time to deliver Dreams to patients and their families, bringing joy and a sense of community to our Dreamers.

Genentech's commitment to social responsibility makes a difference in the lives of our Dreamers and their families. Employee volunteers deliver Dreams each year to families like Gary's (see inside back cover), creating memories, providing inspiration, comfort and closure to Dreamers and their families.

With partners like Genentech, we can dramatically impact the quality of our Dreamer's lives with the joy of a Dream come true.

"At Genentech, it's important to us to help those patients we can treat, but also those we can't."

TROY COX SENIOR VICE PRESIDENT GENENTECH BIOONCOLOGY DREAM FOUNDATION BOARD MEMBER

Dream Hosts delivered 72 percent of all our Dreams in 2015. A vital part of the Dream experience, Dream Hosts have the special privilege of sharing the celebration of the Dream.

toy program

Dream Foundation Dreams not only touch the lives of Dreamers. but also those of their families. Nearly 30 percent of Dreamers have young children living at home. Dream Foundation's Dream Toy Program reaches hundreds of children each year who are losing a loved one to illness. With each unexpected gift, we provide an opportunity to create happy memories and smiles. Our dedicated volunteers fill boxes with hand-selected toys that are delivered to Dreamers across the country to give to their children.

Thanks to the generosity of Hasbro and Ty, Inc., Dream Foundation receives thousands of donated toys each year.

"Thank you for supporting Dream Foundation. Their work is such a blessing to us. My son and I love to toss around his new football! And challenging each other at Battleship is always great fun. These extras for him are very generous! The decorated box with his name on it made him extremely excited."



3,843 VOLUNTEER HOURS IN 2015





According to the American Cancer Society, more than 30,000 people will be diagnosed with multiple myeloma this year, and nearly 13,000 will die from this second most common blood cancer. Dreams for Multiple Myeloma is a program dedicated specifically to adults with multiple myeloma with limited treatment options.

Dream Foundation created Dreams for Multiple Myeloma to serve adults living with advanced stage multiple myeloma. Our first Dreams for Multiple Myeloma Dreamer, Nancy, dreamed of relaxing and spending time with her husband on a hot air balloon ride in Arizona. Thanks to program sponsor Takeda Oncology, Nancy and her husband floated above the mountaintops and among the clouds. "I was in my own little Dream world," said Nancy, "It was a Dream come true."

Every year, Dream Foundation serves an average of 2,500 Dreams across the United States

Nancy dreamed of spending time with her husband on a hot air balloon ride.

Es es

NANCY | AGE 55 | MINNESOTA

9





Dream Foundation's Flower Empower is a Santa Barbara-based. volunteer-driven program that delivers beautiful bouquets to those in need. Volunteers prepare dozens of arrangements using donated flowers and deliver them to hospitals, hospices, cancer centers and personal residences. Flower recipients also enjoy fresh-baked cookies, fine chocolates and cards hand made by school children. Flower delivery referrals come from cancer centers, nurses, doctors, hospices, elder support organizations and others.

Flower Empower ensures recipients know they are not alone, and their community cares, one flower at a time.

3,359 VOLUNTEER HOURS IN 2015



Michael, a 21-year veteran of the U.S. Marine Corps, dreamed of spending a week at the beach with his family. Dream Foundation's Dreams for Veterans program provided Michael and his family a week at a North Carolina beach house. Michael's Dream was delivered by Virginia Department of Veterans Services Deputy Commissioner Steve Combs.

"I haven't seen this much life and happiness in Mike's eyes in awhile. Thank you so much for blessing our family."

Officially launched in Washington, D.C. in 2015, Dream Foundation's Dreams for Veterans program tailors the Dream experience to veterans and their families. Dream recipients are U.S. military veterans who served from World War II to the Iraq and Afghanistan Wars, those who have served during peacetime or who currently serve on active duty, including members of the Reserve and National Guard. Dreams for Veterans acknowledges veterans and honors their service by fulfilling their final Dream, providing them, their families and caregivers inspiration, comfort and closure at the end of life. In 2015, Dreams for Veterans served 199 Dreams to those who selflessly served our nation.





GIVING LIFE TO DIANE'S DREAM:

A Wedding to Remember

Diane and her husband Dennis married 12 years ago with little fanfare in a courthouse ceremony. They didn't have the money for the wedding they really wanted. Diane dreamed of renewing her vows with Dennis and having a honeymoon with a night in a local hotel.

Dream Foundation gave Diane and Dennis the ceremony and reception—complete with decorations, photographer, wedding dress, professional hair and makeup, bouquets and boutonnières for the wedding party, and a catered lunch with a wedding cake. Diane and Dennis also got a night in the hotel for their honeymoon.

"Every detail was perfect. You made my vow renewal a Dream come true. Everyone made me feel so special. I'll never forget my special day." Diane dreamed of renewing her wedding vows.

DIANE | AGE 61 | ILLINOIS

Thank You to Our Donors

Dream Foundation proudly recognizes your generosity: This list represents gifts made to Dream Foundation from January 1, 2015 through December 31, 2015

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Thank you so much for giving me the opportunity to take my family to the zoo. It was a great day! Wonderful memories were made by all. Your efforts helped make this a very special time for me. I couldn't have done it without you.

DREAMER: LINDA | AGE 59 | PENNSYLVANIA DREAM: A DAY AT THE ZOO



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The Waterman Foundation

In the end, I didn't spend any time fishing and I wouldn't have had it any other way. The time he spent with my family over the weekend was more valuable than any fish I could have caught.

DREAMER: ED | AGE 58 | WASHINGTON DREAM FISHING TRIP TO LAKE QUINALT

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Micah Thanhauser



66 This Dream brought comfort to our family and, by allowing us to share our story, has hopefully inspired other families in similar situations to have faith and NEVER stop dreaming.

DREAMER: CALVIN | 53 | ILLINOIS DREAM: MEET STEVE HARVEY

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Listed alphabetically

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Spending time together is priceless and with all your help we were able to create many memories, share old stories, spend quality time together, and really get to see my dad enjoy himself and just spend his last days doing what he loves with the ones he loves. We thank you from the very bottom of our hearts.

DREAMER: JOHN | AGE 72 | COLORADO DREAM: FISHING TRIP IN GRAND LAKE. CO

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⁶⁶Thank you is insufficient for what you have done for my husband. He's decided that whatever time he has left he should spend living instead of waiting to die. There is no way to thank you for that. You gave me back my husband and you gave him back his life! - JUANITA (WIFE OF CHARLES)

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A legacy gift is a lasting statement of your generosity and caring for the most vulnerable members of our communities. It is a gift you and your family can be proud of.

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Dancing with Bailey at Cinderella's Castle

About 13 percent of our Dream requests are for family trips to Disney World. But Gary's Disney Dream was extra special. Knowing he wouldn't be at his five-year-old daughter's future wedding, he dreamed of dancing with her in front of Cinderella's Castle at Disney World. Since then, Gary and Bailey have filmed similar father-daughter dances at other special places to create a video Bailey can play at her wedding.

"It's more than just dancing in front of a castle together." Gary's wife Jayme said. "It's that he took the time and the effort to make sure that 20-25 years from now she knows he was thinking about her. These are the first memories she'll probably ever remember on her own about her dad, and her last. So to have them in such a special place is just incredible."

"This trip is another reminder that people actually care. This means more to me and my family than anybody will ever know."





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